

Invest alongside NZ's most experienced investors



Who is Enterprise Angels?

Enterprise Angels is a membership based investment angel network and a wider community of wholesale investors, located throughout New Zealand and worldwide. Our objective is to connect experienced early-stage investors with entrepreneurs and innovators. We offer a unique model of early-stage investing in New Zealand with a professional management team. We regard our model as 'best practice' for investing in early-stage companies – efficient processes, rigorous due diligence to mitigate investor risk, and through our team and members we add real value, as well as capital, to portfolio companies. Learn more about the expertise of some of the accomplished angel investors who back Enterprise Angels deals [here](#).

Why become involved with an angel network?

Angel networks help connect wholesale investors with entrepreneurs and innovators. As a member of an angel network, you gain early access to investment opportunities both within your region and around the country.

Angel investment networks and funds undertake systematic due diligence, investment and post investment processes. Investor events are held regularly, providing an opportunity for prospective, prescreened companies to pitch directly to angel members.

Angel investors make individual investment decisions but do so together, drawing on the network's combined experience and expertise. Angel networks achieve greater control and input into their investments, as opposed to being a small individual investor with little impact. This approach increases the returns from and success of investments.

Angel networks also offer opportunities to develop new skills, either through attending education seminars, or by encouraging members to become actively involved in the investment process through due diligence or by taking on a 'Lead Investor' role, with coaching and support provided by other angel members.

If you have some time to dedicate to investing in early-stage growth companies and want to use your business expertise to evaluate deals and perhaps even work with a startup, you should consider becoming a member of an angel network. As an Enterprise Angels member, you're also entitled to priority access to deals, reduced administration fees and free attendance at Enterprise Angels events. [Click here to find out more](#).

How can I get involved with Enterprise Angels?

There are a variety of ways you can get involved with Enterprise Angels:

- Invest directly in a portfolio company or fund as a passive investor.
- Become a member, get actively involved and receive lower admin fees and priority access to events and deals. Check out [our website](#) for further details on membership involvement.
- Become a strategic or corporate partner through sponsorship.
- Become a coinvestment partner.

Who can become a member?

To invest or become a member you need to meet the "wholesale investor" criteria as defined by New Zealand's Financials Markets Conduct Authority 2013. If you are unsure if you qualify, find out more and take our simple questionnaire [here](#).

“I have been a member of the Enterprise Angels investor community for several years now taking a more active role in the last few years. The team is committed to ensuring success for both founders and investors and I have recommended Enterprise Angels to many friends, family and associates to gain access to what is in my view a critical investment class helping to support innovative NZ businesses and create wealth.” - Matt McHardy



Compliance and risk

Investing in early-stage businesses is high risk but potentially high return. Under normal circumstances, financial service providers are required to give investors detailed information that meets a set criteria before they invest in regulated offers. However, when you register with Enterprise Angels, you must confirm that you qualify as a wholesale investor. By doing so, you acknowledge that these usual disclosure rules do not apply to offers of financial products made via Enterprise Angels.

As a result, you may not receive a complete or balanced set of information and will have fewer legal protections for these investments.

It is your responsibility to understand these implications, ask questions, review all documents carefully, and seek independent financial advice before committing to invest.

How do I make an investment?

All deals are managed via our investor portal, Catalist. We will guide you through the simple process of setting up your Catalist account. To set up your account, you will require proof of identity for you and your investment entity to meet compliance and regulatory requirements.

All investment commitments are placed via Catalist where you can access all the available deal information. The minimum investment amount is \$5,000.

How can I become a member of Enterprise Angels?

1. Complete our [online application here](#).
2. If your application has not been referred or endorsed by an existing member, then you will be required to meet with the CEO or a Board member.
3. Receipt of your application will be acknowledged via email and tabled at the next Board Meeting (held bi-monthly) for approval.
4. Once your application has been approved, you will receive a welcome letter and membership invoice and you will begin receiving regular updates, invitations and information regarding investment events and opportunities.

What are expectations for members in terms of investing?

It is important to know that by joining an angel network, no one will be expecting you to invest in businesses from day one. You will be given the opportunity to attend pitches, followon investor meetings, due diligence meetings and educational events.

If an opportunity arises where you have the specific experience required, you may be invited to work on the due diligence team or even become part of a Board.

While formal courses and access to industry statistics and best practice is very important, the best way to learn is by working on deals with others.

NEXT STEPS.....

Enterprise Angels is a membership-based investment network and a wider community of nationwide wholesale investors. If you're keen to find out more or partner with us, [contact us here](#), or if you are ready to leap right in to investing or membership visit: www.enterpriseangels.co.nz/invest.