

# Connecting early stage companies with business angels to maximise success

We believe that growing innovative, socially and environmentally responsible companies is the key to ensuring people, communities, businesses, the environment, and the economy thrive.



**200+**  
Current  
Members

**109**  
Startups  
Supported

**65.6**  
Million (\$)  
Invested

**1,500+**  
Jobs  
Created

as at 31/03/2023

## Wanted: Experienced, well-connected companies to support high growth opportunities

Growing businesses takes more than just capital; expertise and connections are essential. Our most active and engaged partner members supercharge our portfolio companies' growth. Are you keen to join our ecosystem?

Is your business..



To find out more, please arrange a meeting with CEO, Nina Le Lievre: [nina@enterpriseangels.co.nz](mailto:nina@enterpriseangels.co.nz) or 07 571 2520.

### Our Valued Partners

CooneyLeesMorgan

 **CRAIGS**  
INVESTMENT PARTNERS

 **Priority One**  
Tauranga Moana

 **QUAYSIDE** **syndex.**

AON | Beca | Board Pro | BSP Advisory Group | Cucumber | Findex  
James & Wells | LIC | NetValue | PMG | Sharp Tudhope | WaikatoLink

Please note you must qualify as a wholesale investor in order to invest and become a Member of Enterprise Angels | [www.enterpriseangels.co.nz](http://www.enterpriseangels.co.nz)

# Benefits of being an Enterprise Angels Ecosystem Partner



## 1. Recognition of involvement in the Startup Ecosystem

You will be associated with and known to be a key supporter of the largest most professional Angel organisation in New Zealand.

## 2. Increase visibility for your company and services

Your corporate branding will be included on the Enterprise Angel website, and in printed and electronic marketing material. Within the website you will have a dedicated web page to promote your services. You'll also receive support from Enterprise Angels on your social media pages ensuring messages are extended to a wider audience of investors and entrepreneurs,

## 3. Introductions to prospective clients

You'll be exposed to entrepreneurs and companies who may require your professional services and to our membership of high net worth individuals.

## 4. Share your expertise with our Angel and Founder Community

As a partner member there are ample opportunities to educate and provide expertise to our member and founder community including hosting, sponsoring and/or speaking at Enterprise Angels event and contributing to the Enterprise Angels blog.

## 5. Giving something back

Contribute to the New Zealand economy through the nurturing of New Zealand's next big companies via capital and expertise. As a partner member there is an opportunity to mentor entrepreneurs - or even take a board seat as an Investor Director.

## 6. Keep up with trends

Keep abreast of new frontiers, rapidly evolving technologies, markets, and the world's most complex problems - and understand the potential opportunities.

## 7. Priority access to deal opportunities

Get access to early investment opportunities. Partner members can attend regular pitch nights to hear about new deals. After angel investors and partner members have committed their funds, the opportunities are then made available to wholesale investors, but only if further investment is still required.

## 8. Involvement without immersion

Many of our partner member representatives and investors are successful entrepreneurs who have empathy for the growing pains founders go through to realise their dreams. As a partner member you can enjoy the adrenaline rush of emerging company volatility, but without the burden of ultimate responsibility for the company.

## 9. Be part of a network/club

Early-stage investors, particularly angel investors, enjoy maintaining or building their personal networks with people that have similar interests. Our founder community also value the expertise and experience of one another and our extended member community.

## 10. Intellectual challenge

Reuse your experience and hard-won wisdom. As partner member, there's the opportunity to keep your mind sharp through dealing with the business issues faced by investee companies and nurturing the team through them.

## NEXT STEPS .....

There are two forms of membership for organisations that wish to be associated with Enterprise Angels and support our work, Strategic Partner & Corporate Partnership. The difference is really one of scale. If you're keen to find out more, partner with us, or are ready to leap right in to investing. Visit: [www.enterpriseangels.co.nz/our-partners](http://www.enterpriseangels.co.nz/our-partners)